

**Literature Review:**

**How AI's role and an innovation orientation influence auditor reliance on a hybrid specialist team's advice**

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*The views expressed in this document are those of the authors and do not necessarily reflect the views of other involved parties.*

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## **Research Question:**

In this study, we examine whether the role of AI and a Human specialist in a Hybrid specialist team influences auditor reliance on hybrid specialist team advice. We additionally examine whether lack of transparency regarding AI's role in a specialist team influences end reliance. Further we examine if any negative influences of certain workflows of a hybrid specialist team on auditor reliance are mitigated when the auditor has a higher innovation orientation.

## **Introduction**

Artificial Intelligence (AI) is likely to transform how audits are conducted. Investment in technology by audit firms is growing (EY Global 2021, KPMG 2021, PwC 2021, Deloitte 2022), recognizing the potential of advanced algorithms like AI to leverage big data, compare companies, and execute complex calculations. Auditing standards require auditors to consider relevant industry, regulatory, economic, and market information when evaluating client estimates (AS 2501.16, ISA 620). The constantly improving ability of AI to accumulate and analyze data suggests that complex estimates present a suitable application for AI technologies (Ding, Lev, Peng, Sun, and Vasarhelyi 2020). A particularly promising area for AI applications is in aiding valuation specialists in generating advice for the audit team.<sup>1</sup> We propose that the role of AI in such AI-influenced specialist advice—i.e., a preparing role versus a reviewing role—is an important factor in how the auditor interprets and relies upon this advice.

Additionally, audit firms, regulators and professional organizations have increasingly begun to focus on innovation as an important skill for auditors (EY 2020, 2024; KPMG 2021,

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<sup>1</sup> AI's ability to gather and synthesize large amounts of data as well as evaluate estimates in comparison to other clients within the firm and companies within an industry, means that AI has the capability to both autonomously develop estimates based on trained or programmed methodology as well as assess the estimate of a client. Thus, in this capacity, we expect AI to be able to effectively perform similarly to a human firm specialist.

2024; Deloitte 2022; PwC 2022). The way practice defines this skill is “an ability to utilize creativity and flexibility in thinking to solve problems” (CAQ 2018; EY 2024). We posit an individual’s orientation towards innovation may influence how an auditor is willing to incorporate AI-driven specialist advice. Thus, in this study we examine how the role of AI in a hybrid specialist team and the level of an individual’s innovation orientation may affect auditor reliance on specialist advice.

There is ongoing discussion about AI’s role in the workplace and how roles for AI and humans may be structured (Wesche & Sonderegger 2019; Chugunova & Sele 2020; Trunk, Birkel, & Hatmann 2020; Langer & Landers 2021; Raisch & Krakowski 2021; Tongi 2023). Traditionally, AI has been viewed as a performer of tasks, suggesting that it would primarily serve as an initial preparer within a workflow (Kokina & Davenport 2017; Raisch & Krakowski 2021; Deranty & Corbin 2024), leaving humans to take on a reviewing role. In the context of firm specialist advice, this would involve a specialist reviewing an AI-generated estimate to ensure its appropriateness and provide any necessary modifications before presenting a final recommendation to the auditor. Conversely, there is also emerging discussion about use of AI in a supervisory or reviewer capacity (Wesche & Sonderegger 2019; Lanz, Briker, & Gerpott 2023; Lewis Silkin 2023). PwC’s Partner of Data and Technology, Mona de Boer, highlights a paradigm shift in AI utilization, stating “Don’t think of AI as just a tool to be implemented...it helps us look at our work in a fundamentally different way” (PwC 2023). In a specialist setting, utilizing AI as a reviewer would involve the specialist developing their estimate independently, while AI serves as a quality control mechanism, identifying flaws or confirming the credibility of a human-developed estimate.

According to auditing standards, an auditor must understand specialist methods and bases for judgements, including instances where technology is relied upon to draw conclusions (e.g., AS 1210). It follows that the role of AI should be clearly delineated and

transparent to auditors in specialist communications, as auditors bear ultimate responsibility for evaluating its credibility, similar to their evaluation of a human specialist.<sup>2</sup> Within a hybrid specialist team composed of both a human and an AI counterpart, it is important to understand how AI's role—as either a preparer or a reviewer—may influence audit judgments. We consider a situation where the human specialist and the AI have reached consensus on an estimate (i.e., the reviewer agrees with the work performed by the preparer)<sup>3</sup>. However, we expect that utilizing AI in a preparer role within a hybrid specialist team may lead to lower reliance by an auditor on the resulting advice in comparison to when AI is used as a reviewer. This is because AI in a preparer role may trigger auditor algorithm aversion, in turn amplifying the auditor's perceptions about the human specialist's overreliance on the AI, and subsequently decreasing the auditor's assessed credibility of resulting advice from the hybrid specialist team. This raises the concern that auditors might discount AI-influenced specialist advice when AI serves as a preparer, even if the advice is of high quality, as they lean on the heuristic perspective that AI-driven advice is risky or of low quality.

Given that AI's ability to calculate complex estimates continues to advance, it becomes crucial for auditors to not let algorithm aversion bias their judgements. Something that may counteract this heuristic tendency against AI and improve auditor's reliance on high-quality hybrid advice, is an innovation orientation. Though traditionally, accounting has not been seen as a very innovative field (Bryant, Stone, & Wier, 2011), there has been an increased focus on innovation by both regulators and firms (CAQ 2018; Deloitte 2024; EY

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<sup>2</sup> Though we generally expect the use of AI to be transparent to the auditor, we also examine a control condition where the auditor is aware that the specialist team utilizes AI but is not given specific information about the role of AI on the specialist team.

<sup>3</sup> We consider a situation where there is agreement rather than disagreement as we can better measure the auditor's perceived credibility/reliability of the hybrid specialist team's advice rather than each piece of advice separately. Additionally, we expect that by the time an auditor receives a fair value memo, it is likely that sources of disagreement among the specialist team may be solved and thus less transparent to the auditor.

2023; KPMG 2021; PwC 2024). There is some research suggesting innovation could be both beneficial and tricky for auditors (Kachelmeier et al. 2008; Herron & Cornell 2021; Bibler, Carpenter, Christ, & Gold 2024; Bonk & Schmidt 2024) thus this concept begs for more understanding on how it can interact with an auditor's job and audit quality. Though encouraging innovation may be one way to enhance innovation among auditors, another way could be to focus hiring practices on more innovative individuals. One such concept that firms may consider at an individual level is an auditor's innovation orientation. Innovation orientation at the individual level should include more open-minded and flexible thinking. This open-mindedness could be essential for embracing the perspectives of both the human and the AI specialist counterparts and for being more open to adopting strategies that are less rooted in prior experience and routine behaviour. An innovation orientation may be a key part in an individual feeling comfortable trusting hybrid specialist-sourced advice, incorporating data from diverse sources, and accepting some uncertainty when incorporating AI into the process. We expect that auditors showing a heightened openness to new ideas, uncertainty, and creative approaches due to a higher innovation orientation likely have less aversion to AI-generated advice.

To test our predictions, we perform a 3x2 between-participants experiment involving auditor participants from a Dutch audit firm. Participants are presented with a hypothetical auditing engagement and the task to evaluate management's fair value estimate. They receive case background information about the task, the client, and management's current fair value estimate, along with the rationale behind it. Subsequently, participants receive advice via a fair value memo from their firm's hybrid specialist team. We manipulate role by varying whether the human specialist or AI specialist acted as the initial preparer versus reviewer in the workflow, or whether the workflow is not made explicit (control condition). We measure each participant's innovation orientation using a validated scale (Thomas et al. 2024).

After reviewing the background and fair value memo, participants are asked to provide their evaluation of management's estimate, their final estimate, and any rationale to support their final conclusions. Subsequently, they will complete a questionnaire where they assess various aspects of the advice received, including the competency of each advisor, the quality of the advice, and their reliance on the advice/advisors. Our main dependent variable is the distance between auditors' final estimate and management's estimate. Given that the advice from the hybrid specialist team is conservative compared to management's preference, a greater distance from management's estimate indicates higher reliance on the received advice and a greater willingness to challenge management. We will also examine the rationale provided by participants and their responses to the post-experimental questionnaire to gain additional insight.

This study contributes to the auditing literature by examining whether algorithm aversion persists in scenarios where both humans and technology are involved in the advice workflow, and how this impacts auditor reliance on advice received from a hybrid specialist team. While prior research on technology-sourced advice has typically framed human and technology as an either/or choice (e.g., Commerford et al. 2021), we seek to understand auditor reliance on advice generated by a human-technology ("hybrid") team (Emmanouilidis, Waschull, Bokhorst, & Wortmann 2021). This novel approach fills a gap in the existing literature, which has not yet examined the dynamics of hybrid advice sourced jointly from human and technology. We, therefore, contribute to the scarce body of research in the auditing literature concerning to algorithm aversion and appreciation, and their effects on auditor decision-making (Commerford et al. 2021; Commerford & Holman 2022; Peters 2022).

Additionally, we examine how innovation orientation may be increasingly important among auditors and one aspect that this individual perspective could influence is openness to

AI-influenced advice, regardless of the role of AI as a preparer or reviewer in the workflow. This contributes to limited research on the impact of innovation on auditing judgements (Bibler, Carpenter, Christ, Gold 2024). This also contributes to the more general discussion in the literature regarding creativity in accounting (Bryant, Stone, and Weir 2011) and expands our understanding of how this traditionally rigid profession could benefit from exploring innovative thinking as a way to improve judgements.

Furthermore, we contribute to the human-computer interaction (HCI) literature by examining a third party's perception of a hybrid output. Unlike studies that focus directly on a human-technology team (Rebensky et al. 2022; Hemmer et al. 2021; Krügel et al. 2023), our study examines the indirect impact of a hybrid team on auditor's perceptions, influenced by team members' roles and an innovative firm culture. Overall, our study contributes to a deeper understanding of specialist advice and technology use on audit engagements, making it relevant for academics, regulators, and firms alike.

## **Background & Theory Development**

### **Auditor-engaged Specialists**

Auditors often engage the work of firm specialists when evaluating complex estimates that require unique expertise (PCAOB 2015). The areas in which auditors engage specialists' help can cover a variety of topics, generally regarding areas where there is valuation complexity and a degree of subjectivity. Auditors often leverage both the specialist's skills regarding complex calculations (such as goodwill, stock options, or complex financial instruments) as well as expertise in certain industries (such as oil & gas, insurance reserves, or real estate). Auditing standards state that auditors are responsible for assessing the sufficiency of the knowledge, skill, and capabilities of specialists and ensuring that assumptions and conclusions specialists are in line with the auditor's understanding of the client and related information (PCAOB 2022, ISA 620). As such, auditors cannot simply rely

on specialist conclusions but rather are encouraged to use specialist advice as an input to their own judgments as they are ultimately responsible for all resulting determinations regarding complex estimates. The auditor and specialist relationship and resulting judgments can be influenced by numerous factors, both audit-related and personal (e.g., Griffith 2019; Gold, Kadous, and Leiby 2024). Hence, it is important to understand how auditors assess specialists and how this assessment factors into end reliance of the auditor on specialist advice, which directly impacts the quality of judgments related to complex estimates.

### **Auditor Reliance**

When deciding whether to rely on the work of a specialist, auditors are encouraged to evaluate the quality of the specialist (IAASB 2009, 2013; PCAOB 2015; Gold, Kadous, and Leiby 2024). Research in psychology confirms that credibility is a significant factor advisees consider when making decisions and taking advice (e.g. Chaiken and Maheswaran 1994; Bonaccio and Dalal, 2006; Gino and Schweitzer 2008; Petty and Briol 2008). We expect that agreement among a human and AI specialist will impact an auditor's perception of advice credibility depending on the workflow. In conditions of uncertainty (such as an estimate, in this context), individuals tend to feel a heightened need for cognitive closure (Larson, Tindale, & Yoon 2020). The need for cognitive closure is described as a "stopping mechanism" that allows a judgment to solidify rather than needing to seek additional information or exert additional effort to get to a final judgment (Kruglanski & Fishman 2009). Cognitive closure creates a situation where people latch onto information that reduces uncertainty and allows them to make a judgment without exerting additional cognitive effort. This leads to consensus striving in situations with multiple group members, as agreement decreases uncertainty (Kruglanski & Fishman 2009). These considerations suggest that in a situation where there are multiple advisors (as is the case in the setting of a specialist team), an advisee (in this case the auditor) may reach a confident conclusion in a situation where the



advisors' advice converges, resulting in low uncertainty. We argue that obtaining advice from multiple advisors is effectively the case when there are AI and human roles in a hybrid specialist team and that this consensus among an AI and human specialist would increase credibility, but only in the case where the workflow is one where the human is in the preparer role. In a situation with an AI (Human) preparer and a Human (AI) reviewer role, if the reviewer finds the preparer's estimate to be appropriate, the general expectation based on advice literature would be that this enhances advice credibility as two advisors have reached the same conclusion. However, though agreement is often seen as the preferred scenario, we expect that this agreement among a hybrid specialist team may be viewed negatively when AI acts as a preparer in a hybrid specialist team workflow, as opposed to when the human is in the preparer role, as described next.

We consider a situation where the human specialist and the AI have reached consensus on an estimate, regardless of their role (i.e., the reviewer agrees with the work performed by the preparer). However, this advice diverges from management's estimate, creating potential motivations for the auditor to discount or under-rely on the advice as often shown to be the case in prior research (Austin, Hammersley, and Ricci 2020; Griffith, Kadous, and Young 2021). Furthermore, research in similar settings has demonstrated auditor under-reliance on technology (Commerford et al. 2021). Specifically, Commerford et al. (2021) show that auditors tend to rely more on advice received from a human specialist compared to an AI specialist, providing evidence that auditors experience algorithm aversion and use AI involvement as a heuristic cue to assess advice credibility as low and under-rely on advice generated by this technology. However, examining a scenario where specialist advice originates from a hybrid specialist team, comprising both a human and AI, adds complexity to auditors' responses. When assessing auditor reliance on converging advice

from such a team, auditors are likely to first form perceptions about the extent to which the human specialist relied on the AI.

We expect that a variation in roles of human and AI counterparts in a hybrid specialist workflow will influence auditor reliance and willingness to conflict with management's preference. Humans and machines are unlikely to be viewed as equals in hybrid decision-making and, accordingly, there will be a difference in the level of responsibility attributed to each party (O'Neill, McNeese, Barron, & Schelble 2022, Krügel, Ostermaier, Uhl 2023). We believe the level of attributed responsibility could be highly dependent on the role that the AI and Human specialist team members are given and that this will in turn impact an auditor's perceived credibility of advice received from a hybrid specialist team. We expect that an AI-prepared workflow will lead to significantly less auditor reliance on hybrid specialist advice than a human-prepared workflow.

### **Role in the Workflow**

Vinokur and Ajzen (1982) identified the "causal primacy effect" which suggests that the order of events in a chain influences perceived importance. More specifically, in a causal chain, the initial action is given more weight of importance when assessing the cause. This suggests that an initial preparer in a workflow may be perceived as the driver of the end outcome and thus change the perceived or actual role of an individual. Johnson, Ogawa, Delforge, and Early (1989) also saw this to be the case when participants were asked to attribute fault in a legal case. Anderson (1965) used information integration theory to posit that there is a primacy effect in impression formation. Steiner (1970) argued that attribution of cause increases with perceived freedom of action of an individual. When one starts working on a task they go from somewhat of a "blank slate" and perform the work they see fit. If a secondary individual then inherits this task to review, they will likely be perceived as having less freedom as there will be a tendency to leverage and anchor on what is done by the

former. Thus, outcomes are perceived to be driven by the initial individual's work in a multi-party workflow.<sup>4</sup> If we situate these studies in an environment where the initial (preparer) and secondary (reviewer) roles are either a human or AI specialist in an audit engagement, the user of hybrid advice (the auditor) likely perceives the initial preparer of the estimate as the driver of the quality of the estimate. Thus, if an AI specialist is in a corrective role (i.e. reviewing the human specialist's work in the workflow), then the human specialist is seen as the driver of the end quality of the work. Vice versa, if a human specialist is in a corrective role, then the AI specialist may be perceived as having more contribution towards the end outcome.

The importance given to the initial team member within a workflow, coupled with an auditor's tendency towards algorithm aversion, would suggest that when an AI specialist is in the preparer role and a human specialist is in the reviewer role, an auditor evaluating the work may suffer from algorithm aversion. Algorithm aversion in this case is the tendency for an auditor to be weary or "averse" to a technology source in comparison to a human source (Commerford et al. 2021). As Commerford et al. (2021) finds that auditors tend to discount judgmental advice received from AI in comparison to a human specialist, we would expect that in the condition where the human specialist reviews an AI specialist's work and comes to agreement, this would result in similar algorithm aversion to the advice, even when a human specialist is involved, as it is perceived to be primarily driven by AI. Thus, we expect in an AI-prepared workflow, the core auditor attributes more of the work quality to the technology. This likely results in the auditor relying on the work of the hybrid specialist team less when a human is in a corrective (secondary) role (as opposed to when a human is in the preparer/initiator role).

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<sup>4</sup> Though some impression formation research has also shown recency effects, we argue that in this context, where a second specialist is inheriting and reviewing a task prepared by another specialist in a workflow, the primacy effect will dominate, as the first specialist has higher perceived freedom to execute the task than the second specialist.

In addition to the discussed primacy effect and algorithm aversion, the core auditor may perceive a human specialist inheriting work done by an AI specialist to suffer from automation bias. Automation bias has been defined as “the tendency to use automated cues as a heuristic replacement for vigilant information seeking and processing” (Mosier and Skitka 1996). Thus, when exhibiting this bias, an individual will exert lower effort because they over-rely on the technology. Though we discussed core auditor algorithm aversion to an AI preparer role in the prior paragraph, this aversion could also result in increased sensitivity to any perceived automation bias on the part of the human specialist, as it again indicates the advice is driven by the technology rather than the human. It is important for this argument to consider that we expect a core auditor to suffer from algorithm aversion. However, we expect this to also increase their sensitivity to the perception that a human specialist over-relies on technology. Thus, when there is an estimate prepared by an AI specialist and a human specialist is reviewing it and comes to agreement, the core auditor may have a tendency to perceive the human specialist to be passively relying on AI. Therefore, algorithm aversion in a core auditor could be linked to perceived automation bias in a human specialist. This could result in the core auditor being more sensitive to over-reliance than under-reliance of the human specialist on the technology, as a result of their own algorithm aversion which leads them to be somewhat distrustful of an AI specialist (Commerford et al. 2021).

Conversely, in a workflow where the human specialist acts as the preparer, agreement by an AI specialist reviewer may signal the accuracy and credibility of the human specialist, which is important given auditors’ general tendency to be algorithm averse (Commerford et al. 2021). In this situation, the AI specialist’s evaluation merely acts as a “confirmation” of the human specialist’s work and the human will inherently be perceived as playing the dominant role. When the human precedes the AI specialist, the auditor, even if suffering from algorithm aversion, will likely view the human specialist's advice as uncorrelated with the AI

specialist's as they had no opportunity to rely on the AI specialist's advice prior to forming their own judgment. In this workflow, the sources are viewed as independent and thus agreement therefore likely results in easy cognitive closure due to reduced uncertainty by receiving similar signals from both the AI and Human without concern that the human over-relied on AI. In addition to agreement easing the path to cognitive closure when the human specialist is the preparer, in this workflow the human and the technology will likely both be viewed as distinct sources and this convergence in opinion of two distinct parties gives decision-makers more confidence in end conclusions (Surowiecki 2004, 2005; Mannes 2009). Thus, this scenario likely results in relatively high reliance by the auditor.

In this situation where the human is in the preparer role, the auditor perceives they are receiving independent judgments from both a human and an AI specialist. As a result, their algorithm aversion is likely to be less pronounced as they are not being asked to rely on technology alone for a judgment. Rather, they are being asked to leverage two distinct sources, one technology and one human. In this case, as we expect that an auditor is not suffering from strong aversion to the AI specialist given independent human involvement, they may have a high expectation of the technology and expect it to play an important role in addition to the human specialist. For example, individuals not experiencing aversion often have a tendency to view automation with a "perfect" schema and thus be less error-prone (Dzindolet et al. 2002, Madhavan and Wiegmann 2007, Peters 2022).<sup>5</sup> If the view that technology is credible and plays a meaningful role dominates in Human-prepared workflow, then convergent advice from the hybrid specialist team likely further supports confidence in the human judgment and thus leads to high reliance by the auditor.

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<sup>5</sup> It is important to note that although algorithm aversion is present when technology is viewed alone or viewed as having a main role, we posit that when viewed as working subsequently to and in collaboration with a human specialist, this aversion will be mitigated as the human remains "in the loop".

Though we predict the above when the role is known by the auditor, there is also a likely scenario where the role is not made explicit. For example, the auditor may be aware that their firm's valuation specialists utilize an AI team mate but not at what capacity. Thus, we are also interested in how the opacity of the role may influence auditor reliance on hybrid Human-AI advice. We posit that this opacity will lead to lower reliance than either condition above where the role is transparent. Auditors are generally uncertainty averse as they must be accountable for their end judgements and the uncertainty of the roles of AI vs. Human does not allow the auditor the control of assessing the output/advice of each specialist. This may also contradict with their current understanding of the regulation and their obligation to assess the credibility of their specialists (PCAOB 2022). Further, advice-taking literature shows that perceived uncertainty leads advisees to avoid acting on the advice because it seems less definitive (Bonaccio & Dalal 2006). Thus, this lack of control and exposure to higher uncertainty likely leads the auditor to quicker discount the advice received from this specialist. Additionally, when it comes to AI involvement, higher uncertainty leads to lower reliance on AI advisors (Dietvorst & Bharti 2020, Commerford WP). Additionally, we know auditors, are already prone to algorithm aversion in a judgemental advice context (Commerford et al. 2021), thus this aversion to technology may be exacerbated if they do not know AI's exact role in producing the advice. Transparency around AI's role could allow auditors to better contextualize their decisions, while opacity might trigger instinctive skepticism (Dzindolet et al., 2002). Thus, we expect this uncertainty in general to have a negative effect and especially given the context associating the uncertainty with AI, will give auditors much more caution when presented with hybrid advice, thus leading to lower reliance.

### **Innovative Culture and Algorithm Aversion**

As we predict that in an AI-prepared workflow, the auditor will have lower reliance on advice due to lower perceived credibility of the hybrid specialist team, this may have negative implications on audit quality, especially if the advice is of high quality. Though these roles in the workflow may signal to the auditor that advice is less credible, this in itself does not actually dictate the credibility of the advice. Thus, if a firm intends to use a hybrid workflow where AI prepares a task, there may be a need to address algorithm aversion, as to not have an auditor discount credible advice simply due to the perceived roles of a human and AI specialist.

As this threat to credibility is likely due to an auditor's aversion to relying on AI, it would be useful if firms had better understanding into the types of individuals that may or may not be impacted by this heuristic bias. One such individual trait that may influence the level of an auditor's openness to utilizing AI is innovation orientation. The concept of innovation has been introduced in practice as an important skillset for auditors but the understanding of the implication of an innovative perspective on judgements is very limited (Bibler, Carpenter, Christ, and Gold 2024). Though accounting and innovation may not be an intuitively important combination, there are reasons to believe being oriented towards innovation may help auditors make more well-rounded and open-minded judgements.

Tendency to discount algorithms can happen for a variety of reasons, including overconfidence, sensitivity to uncertainty, lack of familiarity, improper incentives, and loss of control (Burton, Stein, and Jensen 2023). Several of these sources of algorithm aversion may be alleviated for an individual that is prone to more open-minded and flexible thinking. In a situation where an auditor is being pushed to rely on AI-influenced advice, they may feel a tendency to root in their own expertise, and prior experience which may lead to discounting AI-driven advice because it is "different" or "risky". If an auditor leans more naturally to thinking innovatively, they may be less influenced by unfamiliarity and uncertainty and be

more willing to accommodate AI's unique perspective. Thus, we expect that some of the drivers of algorithm aversion will be absent or mitigated for auditors with a higher innovation orientation and thus the effect of algorithm aversion in the AI-first workflow will be mitigated when auditors are more innovative.

Innovation can be examined either at the object or subject level (i.e. innovative outcomes versus innovative processes). Within the subject level, innovation can also be examined at different levels including country, industry, organization, or individual levels (Norris & Ciesielska 2019). One such subject-focused concept related to innovation that has been studied is innovation-orientation. Hurley and Hult (1998) refer to innovation orientation as a construct that includes openness to new ideas and change through adopting new technologies, resources, skills and administrative systems (Hult, Hurley, & Knight 2004, Norris & Ciesielska 2019). Though a majority of innovation orientation literature has focused on the organizational level (Siguaw Simpson & Enz 2006, Norris & Cieselska 2019), existing research on individual orientations and individual innovativeness (Hurt et al. 1977, Agarwal & Prasad 1998, Yi, Fiedler & Park 2006, Nisula & Kianto 2015, Ali 2019, Sankose & Turkmen 2020, Llopis & Déste 2022) suggests this concept also exists at the individual-level. It is not unheard of for organizational orientations to be mapped to individual orientations, such as the Blanka 2019 work linking organizational entrepreneurship orientation to individual entrepreneurship orientation (referred to as intrapreneurship). In fact existing research has already begun to make the bridge between innovation orientation at the organizational level and the individual level (Dreschler, et al. 2021, Thomas et al. 2024).

Thomas et al. 2024 refers to individual Innovation Orientation as an individual's tendency to innovation, including their "aptitude for learning new things", "a proclivity for approaching tasks creatively", and optimising novel methods and ambiguous situations where such methods may be useful. If we consider the context where an auditor is given advice



from a hybrid Human-AI advisor, the above characteristics of Innovation Orientation such as desire to try new things, novel methods, and approach tasks differently would suggest that auditors higher in Innovation Orientation would. Given we expect algorithm aversion when the AI precedes the human in the hybrid advisor workflow, we would expect this aversion to be mitigated for those individuals exhibiting a higher innovation orientation. Though this prediction is largely based on the logic that an individual more open to innovation will likely be more open to relying on technology, there is also some research suggesting this will be the case. Though much research related to innovation orientation has examined business performance, more recent research has also linked it with other important factors such as knowledge management and learning (Norris & Cielsieska 2019). Given the advice from the hybrid advisor will be of high quality in all conditions, the evidence that innovation orientation can lead to better quality outcomes further suggests that auditors will be more likely to be open to quality hybrid advice when they have this type of orientation.

### **Conclusion & Contributions**

This study aims to make several contributions to both practice and the literature. First, it extends existing research on algorithm aversion (Commerford et al., 2021) by examining the nuances of hybrid human-AI teams in auditing. Unlike prior studies that compare human and AI advisors as distinct sources, our study focuses on the complexities introduced by human-AI collaboration, particularly in the division of preparer and reviewer roles. Additionally, by introducing innovation orientation as a moderating factor, we contribute to the growing research on how individual traits, such as openness to new technologies and creative problem-solving, affect audit quality. We also add to the burgeoning topic of creativity in accounting and auditing and how this can be beneficial (Bibler et al. WP 2024).

Further, our study adds to the Human-Computer Interaction (HCI) literature by exploring the indirect effects of hybrid human-AI collaboration on third-party perceptions—

in this case, auditors. While most HCI studies focus on direct interactions between humans and technology (Rebensky et al., 2022), we examine how an auditor's reliance on advice is shaped by the roles assigned to human and AI specialists within a team. As AI adoption increases in auditing, understanding how auditors perceive AI's role in collaborative workflows is critical. Our findings offer practical insights for audit firms aiming to optimize human-AI interactions. Specifically, firms should consider how to assign roles within hybrid teams to maximize the intended use of AI-Human hybrid advice. Additionally, fostering innovation-oriented thinking among auditors could further facilitate the integration of AI technologies, improving audit judgment and overall quality.

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